

Skal-Rate Sheet 2026

These regulations were established by the board of the Skal Foundation on 24 October 2025, approved by the Minister of Agriculture, Fisheries, Food Security and Nature on 9 December 2025, and take effect on 1 January 2026.

Regulation R16



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Introductory provisions

1. Skal Biocontrole is the independent organization that monitors the entire organic production and trade chain in the Netherlands. Skal Biocontrole is committed to demonstrable reliability of organic production and labelling in the Netherlands through supervision, certification, import controls and information. The mission of Skal is to contribute to the reliability of the Dutch organic sector and thus to a reliable organic product for the consumer.
2. Skal registers and certifies four types of companies:
 - Sales to Consumers (VaC);
 - Companies under supervision arrangement Low;
 - Companies under supervision arrangement Normal;
 - Companies under supervision arrangement High.

VaC includes online stores that deliver directly to consumers, the head offices of all affiliated stores and/or other points of sale, and/or franchises and/or distribution centers, independent stores, and market stalls. If a business is not covered by VaC, it will be automatically assigned to the supervision arrangement Normal upon registration for the relevant year.

The table on the next page shows which contributions and rates apply to each business category.

3. On basis of the situation as of 1 January and on the basis of certain criteria, companies (with the exception of companies in the VaC target group) for the organic business certification are classified in the supervision arrangement Low, Normal, or High. This risk classification is further explained in the Regulations for Certification and Supervision (R11).
4. Skal has been checking since 2025 the organic status of import shipments. Starting 1 April 2026 the importers will pay for these checks of organic shipments arriving in The Netherlands from outside the European Union. This also applies if an importer is located outside The Netherlands but imports via The Netherlands. Until April 1, these costs will be covered by the Ministry of Agriculture, Fisheries, Food Security and Nature (LVVN).
5. When the inspection is discontinued because the inspector cannot perform the inspection with good quality, the costs of the discontinued inspection will be borne by the operator. This applies to all types of inspections. The inspection will then be carried out again at another time. These costs are also for the operator's account.
6. Please refer to the Skal Contribution Regulations, R15, for the general terms and conditions for financial obligations.
7. Processing and Trading companies include the manufacturing, importing, trading and storage thereof.
8. All amounts are exclusive of VAT.
9. This Rate Sheet replaces all previous versions of the Skal-Rate Sheet.
10. The amount of the established fees are presented to and approved by the Minister of Agriculture, Fisheries, Food Security and Nature (LVVN).
11. Adjustments to these regulations take effect following approval by the Minister of Agriculture, Fisheries, Food Security and Nature (LVVN). Skal may adjust its fees annually.

Target group	First year	Second and subsequent years
Webshop registration	Registration fee VaC Annual fee VaC Supervisory fee VaC	Annual Fee VaC Supervisory fee VaC
Webshop certification	Registration fee VaC Entrance examination Annual fee VaC Certification fee VaC Supervisory fee VaC	Inspection (1x per annum) Annual fee VaC Certification fee VaC Supervisory fee VaC
Sales to consumers (VaC)	Registration fee VaC Entrance examination Annual fee VaC Certification fee VaC Supervisory fee VaC	Inspection (1x per annum) Annual fee VaC Certification fee VaC Supervisory fee VaC
Companies in supervision arrangement Low	Not applicable, after registration a company will never immediately be classified in supervision arrangement Low	Audit (1x per 24 months) Annual fee Certification fee Supervisory fee
Companies in supervision arrangement Normal	Registration fee Entrance examination Annual fee Certification fee Supervisory fee	Audit (1x per annum) Annual fee Certification fee Supervisory fee
Companies in supervision arrangement High	Not applicable, after registration a company will never immediately be classified in supervision arrangement High	Audit (2x per annum) Annual fee Certification fee Supervisory fee

1 Registration fee and the entrance examination

An operator pays a one-off fee upon registration:

1. The registration fee (see par. 1.1);
2. The costs for the entrance examination (see par. 1.2);
3. Any applicable surcharge (see par. 1.3 and par. 6);
4. In addition, the operator annually pays, therefore also in the first year, in proportion to the annual fee (see par. 2) and in proportion to the supervisory fee (see par. 4) and in full the certification fee (see par. 3).

1.1 Application fee/registration fee

This concerns a payment for the evaluation of the application/registration and the creation of a digital file.

VaC per location	€ 228,00
The target groups Agriculture and Processing and Trading pay a contribution per Skal-number	€ 387,00

1.2 Entrance examination

The costs for the entrance examination consist of the inspection time. The inspection time is calculated based on the time spent.

Hourly rate for inspection time based on the actual time spent	€ 136,00
Fee for administrative handling including reporting for each extra location inspected during one visit	€ 136,00

1.3 Surcharges to the registration fee and entrance examination

An operator who chooses the urgent procedure (visit of an inspector within 10 working days) pays the surcharge to the registration fee per location.	€ 482,00
Surcharge in case the requested data were inadequate and have to be forwarded at a later stage. This is an extra charge for reviewing the data which have been forwarded to the Skal office at a later stage.	€ 136,00

2 Annual fee

The annual fee applies per calendar year. Operators who are registered or registered for a part of the year pay a registration fee proportionate to the time of their application. Skal applies different charges for the various target groups. These definitions have been established in article 3 of the Skal Regulations for Certification and Supervision (R11).

Category "regular annual fee"

This fee applies to operators who do not fall under the category "small bio-company" and "manure intermediary".

VaC per location of (independent) shops, retail outlets, market stalls and webshops	€ 213,00
VaC per location of head offices and distribution centers	€ 746,00
Agricultural companies in the supervision arrangement Low and Normal per Skal number	€ 731,00
Processing and Trading companies in the supervision arrangement Low and Normal per Skal number	€ 746,00

Operators in the supervision arrangement High per Skal number	€ 884,00
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Category "small organic-company"

Small organic companies are operators that apply to the following conditions:

- The organic turnover of the previous financial year (2025) was verifiable € 80.000,00 or lower, and:
- The company is fully organic, there are no activities involving conventional products.

Smaller organic companies must annually submit a declaration within the set deadline.

No annual fee will be charged to small organic companies (with the exception of VaC).

Category "manure intermediary"

Operators who meet the requirements of the category 'manure intermediary' (storage and if necessary processing of organic manure). No entrance examination is carried out at these operators, only a periodic inspection. These operators cannot apply for an urgent procedure.

The following annual contribution per calendar year applies:

Manure intermediary	€ 746,00
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3 Certification fee

The certification fee applies per year. The certification fee covers the indirect costs of certification during the validity period of the certificate. Operators who sign up during the year pay the entire certification fee. In the event of withdrawal there will be no refund for the remaining period of the calendar year. For the different target groups the contributions are as follows:

VaC per location of (independent) shops, retail outlets, market stalls and webshops	€ 212,00
VaC per location of head offices and distribution centers	€ 463,00
Operators in the supervision arrangements Low and Normal per Skal number	€ 463,00
Operators in the supervision arrangement High per Skal number	€ 618,00

Webshops or retail outlets that are only have a registration, are exempt from paying the certification fee.

No certification fee will be charged to small organic companies (with the exception of VaC).

4 Supervisory fee

The supervisory fee applies per calendar year. This supervisory fee covers the costs of supervising the operators affiliated with Skal. Operators who are registered for only a part of the year pay a pro rata for the period of registration.

For the various target groups the contribution is as follows:

VaC per location of (independent) shops, retail outlets, market stalls and webshops	€ 116,00
VaC per location of head offices and distribution centers	€ 140,00
Agricultural companies in supervision arrangement Low and Normal per Skal number	€ 42,00
Processing and Trading companies in the supervision arrangement Low and Normal per Skal number	€ 140,00

Operators in the supervision arrangement High per Skal number	€ 411,00
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No supervisory fee will be charged to small organic companies (with the exception of VaC).

5 Periodic inspection

The annual inspection costs consist of a charge for the duration of the inspection. The inspection duration is calculated based on the time spent, with a minimum of one hour. This means that the annual inspection cost will always amount to at least € 136,00. In case the inspection lasts longer than one hour, Skal will charge the extra time at € 136,00 per hour.

The annual inspection costs will be charged by Skal per location. The guiding principle is that each location undergoes one inspection per year.

In case the inspection needs to be aborted within one hour, because the inspector is unable to execute the inspection, only a charge of € 272,00 will apply. That rate corresponds to the rate for an inspection cancelled by the operator within 14 calendar days of the planned inspection date (see par. 6 Additional fees). If the inspector needs to abort the inspection one hour after the start of the inspection, because the inspection cannot be executed, an amount of € 272,00 plus the inspection time will be charged.

Based on the Bio-regulations Skal can divide operators into supervision arrangement High, Normal or Low. The operators in supervision arrangement Low are audited once per 24 months and pay the audit fees only in the year the actual inspection takes place. Operators in supervision arrangement High are subject to an additional mandatory paid inspection.

The risk classification of the operators is further described in the Certification and Supervision regulations (R11), which can be found on the Skal website.

To ensure the efficiency and effectiveness of the inspection, Skal may, in exceptional circumstances, decide to deploy multiple inspectors during a single inspection. In that case, the costs are calculated based on the actual inspection time spent per inspector.

The costs for inspection are:

Hourly rate of an inspection time, actual time spent with a minimum of one hour	€ 136,00
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6 Additional fees

In addition to the registration and inspection fees and annual contribution there are a number of other rates:

Hourly rate for Skal activities that fall outside the standard service provision	€ 136,00
<i>Application for exemption from basic material</i> Administrative processing of this request. The rate applies per crop/variety.	€ 6,00
<i>Application for exemption for common ingredients</i> Administrative processing of this request or rejection. This rate applies per assessment of the submitted application based on hours worked, with a minimum of one hour.	€ 136,00
<i>Application for exemption for the supply of common animals, dehorning of animals and tethering of cattle</i> Administrative processing of this request. The rate applies per digital request.	€ 51,00
<i>Application for the exemption for the removal of horn kernels from young animals</i> Administrative processing of this request for the removal of horn kernels from calves and	€ 136,00

lams. The rate applies per digital request.	
<i>Application for export/transaction certificate digital US (Organic INTEGRITY Database)</i> Administrative processing of this request. The rate applies per certificate.	€ 69,00
<i>Application for export/transaction certificate digital Korea, Switzerland and other countries.</i> Administrative processing of this request. The rate applies per certificate.	€ 27,00
<i>Approval new product specification including recipe review</i> Administrative processing of this request. The rate applies per new approved product.	€ 58,00
<i>Modification or rejection product specification including recipe review</i> Administrative processing of this request. The rate applies per modified or rejected product..	€ 30,00
<i>Approval new product registration, without recipe review</i> Administrative processing of this request. The rate applies per new approved product.	€ 12,00
<i>Modification or rejection product registration, without recipe review</i> Administrative processing of the modification or rejection. The rate applies per modified or rejected product.	€ 12,00
<i>Urgent procedure for assessing new product registration or amending existing product registration</i> Administrative processing of this application will take place as a priority within five working days. The rate applies extra per submitted product.	€ 34,00
<i>Failure to send documents within the specified time frame</i> Surcharge if requested data are not sent within the set period. Skal charges this surcharge for the extra work, such as monitoring the requested information and drawing the company's attention to it.	€ 136,00
<i>Office inspection</i> If the processing takes longer than one hour, the extra time will be charged at an hourly rate of € 136,00.	€ 136,00
<i>Admission examination adjustment scope at the office</i> If the processing takes longer than one hour, the extra time will be charged at an hourly rate of € 136,00.	€ 136,00
<i>Urgent procedure Admission examination adjustment scope at the office</i> Administrative processing of this application will take place as a priority within five working days. The fee will be charged in addition to the fee mentioned above.	€ 69,00
<i>Admission examination adjustment scope by an inspector</i> If the inspection takes more than one hour, the extra time will be charged at an hourly rate of € 136,00. Assessment of subsequent information will be charged extra in accordance with the rate sheet.	€ 136,00
<i>Rate for handling a critical deviation</i> The rate is made up of the time that Skal spends on verifying the findings, consultation with the operator, determining the actions to be taken and checking the follow-up of agreed actions. If the critical deviation results in an additional inspection by Skal, this will be charged separately.	€ 1.086,00

<p><i>Rate for handling a notification from another European Member State regarding a product from an operator registered with Skal</i></p> <p>The rate is made up of the time that Skal spends on verifying the findings, consultation with the relevant authorities in the Member State and with the operator, determining the actions to be taken and checking the follow-up of agreed actions.</p>	€ 1.086,00
<p><i>Additional inspection at the initiative of Skal or per request of a (potential) operator</i></p> <p>The costs consist of the costs for the inspection time with a minimum of one hour.</p>	€ 136,00
<p>Additional inspection at the initiative of Skal when:</p> <ul style="list-style-type: none"> - Skal was unable to adequately carry out an inspection/investigation because locations or premises were not accessible, the administration was not available or in order, or insufficient information was available regarding products, processes, certificates etc. - Skal has found serious and/or critical deviations during an inspection. - The operator did not provide the data requested by Skal in a timely manner, for example company cards, certificates, Chamber of Commerce extracts or moving notices. - Regulation 2018/848 prescribes an additional inspection for an operator. - An operator has not registered but should have done so in accordance with Article 34 of Regulation 2018/848. 	
<p><i>Surcharge for urgent inspection at the request of the operator (within 10 working days). If applicable, this surcharge will be charged for all inspections under paragraph 6.</i></p>	€ 482,00
<p><i>Sampling including the extra inspection and analysis costs up to € 133,00</i></p> <p>Skal charges this rate, plus any analysis costs above the € 133,00 if a residue is found.</p>	€ 697,00
<p><i>Cancelled inspection by the operator within 14 calendar days of the planned inspection date. Or the inspector is confronted with closed doors; operator is not present at the agreed time and location.</i></p>	€ 272,00
<p><i>Aborted inspection within one hour</i></p> <p>If the inspection after one hour has to be aborted by the inspector, the extra inspection time will also be charged.</p>	€ 272,00

7. Fee organic import consignments

The rates below cover Skal's statutory audit duties and are charged per importer.

If and to the extent possible, invoicing will be done with collective invoices, issued monthly in arrears.

7.1 Registration fee importers

To be able to charge for the inspections of organic consignments, Skal requires (additional) company information from all importers. Skal has developed a register for this purpose.

When registering in the (mandatory) registration register for organic importers:

Registration fee for Dutch importers	€ 23,00
Registration fee for foreign importers	€ 68,00

The registration fee is based on the processing time required to register importers once in the (mandatory) registration register.

The registration fee will be charged to importers who register after March 31, 2026. Importers who register before April 1, 2026, will not pay a registration fee; these costs will be covered by the Ministry of Agriculture, Fisheries, Food Security and Nature (LNVN).

7.2 Annual system maintenance fee

Skal charges an annual system maintenance fee to cover the costs of the control system, which are not directly linked to an individual COI (Certificate of Inspection), through a system contribution.

When submitting the first COI in a calendar year:

System maintenance fee per calendar year	€ 707,00
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There will be no refund of the system maintenance fee if activities are terminated prematurely.

Due to the billing start date of April 1, 2026, a one-time fee of € 530 (75% of € 707) will be charged for 2026. The remaining 25% will be reimbursed to Skal by LNVN once.

7.3 Handling fee per COI

Via the handling fee Skal will charge the costs of the work per COI. After endorsement of the COI (box 30 in TRACES):

Handling fee per COI	€ 130,00
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Importers will be charged the handling fee per COI for COIs submitted in TRACES from April 1, 2026. If and to the extent possible, invoicing will take place with collective invoices issued monthly in arrears.

7.4 Handling fee per extract-COI

Skal charges the costs of the work per COI via the handling fee. To endorse an extract-COI:

Handling fee per extract-COI	€ 3,00
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The handling fee per extract-COI covers only the document check, which solely takes place during office hours.

Importers will be charged a handling fee per extract-COI for COIs submitted in TRACES from April 1, 2026 onwards. If and to the extent possible, invoicing will take place with collective invoices issued monthly in arrears.

7.5 Surcharge outside regular business hours

For document checks performed outside office hours (weekdays from 7:00 AM to 6:00 PM), a surcharge applies to the cost of the COI handling fee. This surcharge depends on the time the COI approval is completed. The following surcharges apply:

Mon–Fri between 6PM to 10PM:

50% surcharge on the costs of the handling fee of a COI.

Sat, Sun, (Dutch) public holidays between 8AM to 4.30PM 100% surcharge on the costs of a COI's handling fee
